

Topic	<u>Unlocking EU Funding Strategies</u> Fundraising: How to approach EU funding as small & medium organisations?
Speakers	Leon Hemkemeyer, Head of Programmes at European Partnership for Democracy Simon Eslinger, Programmes Manager at European Partnership for Democracy
Key Takeaways	<u>From EU programming to funding</u> <ul style="list-style-type: none"><li>- "Neighbourhood Development and International Cooperation Instrument" (NDICI) - Global Europe: main instrument for EU external action, with a total budget of EUR 79.5 billion.</li><li>- The EU defines its priority areas and specific objectives with each partner country and region, resulting in Multi-annual Indicative Programmes (MIPs), then multi-annual action programmes and Action Documents.</li><li>- Entry points to receive and implement funds: Lead applicant (biggest administrative burden and harsher requirements), Co-applicant; FSTP recipient (Financial Support to Third Parties, subgranting and regranting, accessible to small and medium organizations); Service provider.</li></ul>
Highlighted	<u>Strategic recommendations for small and medium organisations</u> <p>Internal operations: develop policies and standard operating procedures (procurement, annual audits, sexual harassment policy...)</p> <p>Engage with EU Delegations in your country: go to their events, align organisational pitch to programming priorities MIP, position as key partner to engage with community Partnerships: map EU funded projects (award notices) to find larger organizations that will regrant via FSTP, develop an offer of the 'services' your organisation can provide</p> <p>Presence: keep public profiles updated and engagement, disseminate project deliverables to a wider audience, invite EUDs and potential partners to your events</p>
Other resources	EU ongoing calls: <a href="#">EU Funding and Tenders Portal</a> Forecasting and action documents: <a href="#">Multi-annual indicative programmes</a> , <a href="#">INTPA Action documents</a>